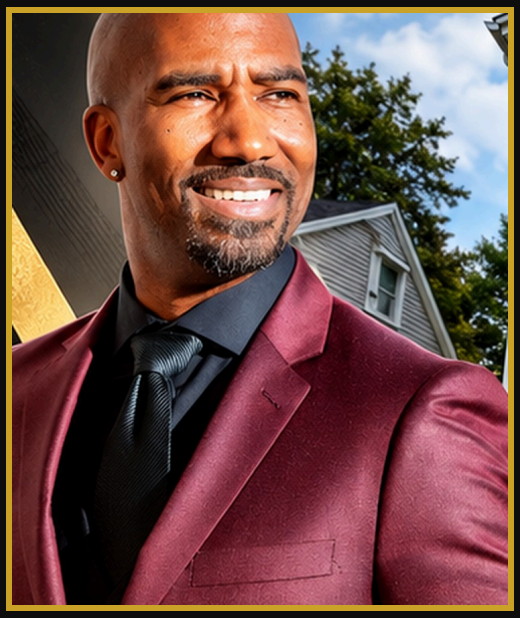


ASJ REALTY PARTNERS | CONNECTICUT

Selling Your Home with Action



A clear plan for pricing, preparing, marketing, and selling your home — and the Realtor who will be with you at every step.

“The Realtor With Passion”

PREPARED FOR

PROPERTY ADDRESS

DATE

JaKeith “Action” Jackson, REALTOR® · 203-908-0080 · actionjackson@actionsellshomes.com · actionsellshomesct.com

WELCOME

Thank you for considering me

Dear Homeowner,

Selling your home is a big decision. You deserve straight answers, a real plan, and someone who treats your sale like it matters — because it does.

Thank you for taking the time to look through this packet. Whether we just met or you are still deciding who to trust with your sale, I appreciate the chance to earn your business.

I put this together so you can see, in plain language, exactly how I work: how we will price your home, how we will prepare it, how I will market it, how showings and offers will be handled, and what happens all the way to closing day. No hype, and no vague promises — just the plan.

How to use this packet: Read it before we meet and bring your questions. Bring it to our appointment and we will complete the pricing worksheet and net sheet together for your home. Keep it after we meet — it is your reference for every step that follows.

If anything here raises a question, call me. You will reach me directly — not a call center, and not a handoff.

My promise, up front

I will tell you the truth about price, keep you informed at every step, market your home like it is my own, and negotiate hard for your bottom line.

Warmly,

JaKeith “Action” Jackson

REALTOR® · ASJ Realty Partners · 203-908-0080

MEET YOUR REALTOR

JaKeith “Action” Jackson

A Connecticut Realtor with ASJ Realty Partners, known by clients simply as “Action” — because that is what he brings to your sale.

I help Connecticut homeowners sell with confidence. My approach is full-service and hands-on: I personally guide your pricing, preparation, marketing, showings, negotiation, and closing. When you list with me, you work with me.

My service style is communication-first. You should never have to wonder what is happening with your home. I keep you updated in plain language, explain your options before decisions are due, and make sure you always know the next step.

Connecticut is my market. I follow its towns, neighborhoods, and buyer demand closely, and I build every listing plan around what buyers in your area are actually looking for right now.

> *“As a Connecticut native, and seasoned sales professional, I recognize and value the trust my clients place in me and I strive everyday to exceed their expectations. For over 20 years I have made it my personal mission to understand the sales process, but more importantly the human process.”*



At a glance

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MY TRACK RECORD — PRIOR 5 YEARS

40	$15.9M	$255K – $812.5K	$396.7K
CLOSED SALES	TOTAL VALUE	PRICE RANGE	AVERAGE PRICE

Last 12 Months

As listing agent: 7 closed transactions — $3,594,150 total value, $513,450 average sale price, listings ranging $284K – $813K.

As buyer’s agent: 6 closed transactions — $2,508,000 total value, $418,000 average sale price, purchases ranging $325K – $615K.

Past 5 Years & Where I Sell

19 seller-side closings ($7,917,050) and 21 buyer-side closings ($7,952,900) — 40 closed sales, $15.9M total value combined.

Areas with the most sales: Southbury (6 sales), Waterbury (5), West Haven (4), Seymour (3).

Source: Homes.com agent profile, as of October 2026.

Production on the MLS — SmartMLS

ALL PROPERTY TYPES · CONNECTICUT

PERIOD	CLOSED UNITS	TOTAL VOLUME	AVG. DAYS ON MARKET
Career (January 1, 2000 – October 23, 2026)	**44**	**$16,593,500**	28
At ASJ Realty Partners (current brokerage)	**26**	**$11,645,150**	34
Last 12 months (October 23, 2025 – October 23, 2026)	**14**	**$6,662,150**	30
Year to date 2026 (January 1 – October 23, 2026)	**12**	**$5,449,750**	29

List side / sell side (tallied from the report’s transaction detail): Last 12 months — List side 7 units / $3,594,150 · Sell side 7 units / $3,068,000. Career — List side 19 units / $7,917,050 · Sell side 25 units / $8,676,450.

Source: SmartMLS Matrix Agent Production Detail report, run October 23, 2026.

WHY SELLERS CHOOSE ACTION JACKSON

Six reasons your sale is in good hands

Any agent can put a sign in the yard. Selling well takes pricing judgment, real marketing, strong negotiation, and steady communication — all working together.

1. Pricing expertise

We set your price from comparable sales, your home's condition, and your current competition — so you attract serious buyers instead of chasing the market down.

2. Marketing reach

Professional photography, full MLS and portal exposure, and social campaigns built to put your home in front of as many qualified buyers as possible.

3. Negotiation that protects you

Price is only part of an offer. I negotiate terms, contingencies, timelines, and repairs with your bottom line — and your peace of mind — in view.

4. Communication you can count on

Feedback after showings, a weekly update rhythm, and honest guidance throughout. You will always know where things stand.

5. Connecticut knowledge

Local pricing, local buyer expectations, and Connecticut's attorney-driven closing process — handled by someone who works this market every day.

6. Personal attention, start to finish

No big-box handoff. You hired me, and I am the person who shows up, follows up, and sees your sale through to the closing table.

The bottom line

You get one chance to make a first impression on the market. My job is to make that first impression count — and to keep the momentum going until your home is sold.

MY COMMITMENT TO YOU

What you can hold me to

Good service should not be a surprise. Here is exactly what I commit to when you list your home with me.

- ✓ **Feedback after every showing.** I follow up with every agent who shows your home and share what buyers said — the good and the useful.
- ✓ **A weekly market update.** Every week you hear from me: showing activity, buyer feedback themes, new competition, and anything that affects our plan.
- ✓ **Honest pricing guidance.** If the market tells us something — through showings, feedback, or offers — I will tell you plainly and recommend a course of action.
- ✓ **Calls and messages returned.** Your questions get a prompt, direct answer from me. If I am with a client, you will hear back the same day.
- ✓ **Every offer presented, every option explained.** You decide — with a clear comparison of price, terms, and what you would net.
- ✓ **Your interests first in negotiation.** I work for you, and I will say so at the table.
- ✓ **Coordination to closing.** Attorneys, lenders, inspectors, appraisers, and the buyer's agent — I keep every party moving and keep you posted.
- ✓ **No surprises on paperwork.** Every document is explained before you sign it, and you keep copies of everything.

Compensation, explained plainly

How I am compensated, and how any buyer's broker is compensated, is agreed in writing in the listing agreement before we go live — transparently, line by line. There is no standard rate set by law, and every term is discussed with you first. If any part is unclear, we go over it together until it is.

THE ROAD TO SOLD

From our first talk to closing day

Ten clear steps. You will always know which step we are on — and what comes next.

1 **Consultation**

We walk your home, talk through your goals and timeline, and review this packet together.

2 **Pricing**

We complete the CMA worksheet and agree on a list price and launch strategy.

3 **Preparation**

Repairs, decluttering, cleaning, and staging — focused on what buyers will notice most.

4 **Launch**

Professional photos, MLS listing, portals, social campaign, signage, and open house.

5 **Showings**

Buyers tour through ShowingTime. You get feedback after every showing.

6 **Offers**

We review every offer side by side — price, terms, financing, and net proceeds.

7 **Negotiation**

I negotiate on your behalf and we accept the offer that serves you best overall.

8 **Under contract**

Contracts are signed and attorneys get to work — in Connecticut, closings are attorney-driven.

9 **Inspections & appraisal**

We manage inspection requests and the lender's appraisal, and handle any issues together.

10 **Closing**

Final walk-through, signing, and keys exchanged. Your home is sold.

Connecticut note: You will complete a Residential Property Condition Report disclosing what you know about your home's condition. Answering fully and honestly protects you — we will go through it together (see page 16).

PRICING STRATEGY

The right price is a strategy, not a guess

Buyers decide what a home is worth by comparing it to homes that have actually sold. That is exactly how we will price yours.

How a CMA works

A Comparative Market Analysis (CMA) looks at recently sold homes like yours — similar size, condition, age, and location — plus the homes you would compete with today and homes that failed to sell. Adjusted for differences, those sales point to a realistic price range. We complete yours together on the CMA worksheet in this packet.

Three ways to price — honestly compared

At market value

Recommended in most cases. Priced where the evidence points. Attracts the widest pool of buyers, strong early showings, and clean offers.

Strategically under

Priced just below market to spark urgency and competition. Can work in high-demand pockets — but the final price still depends on real buyer demand.

Aspirational / over

Priced above the evidence "to leave room." The risk: fewer showings, a stale listing, and price cuts that often end below where a right-first-time price would have landed.

Why the first two weeks matter

A listing gets its most attention when it is new — saved searches alert buyers, portals feature it, and agents tour it. Pricing right at launch puts your home in front of that wave. Pricing high spends that wave waiting.

The cost of sitting on the market

Every extra week carries real costs: mortgage, taxes, insurance, and upkeep continue; buyers start to ask what is wrong with the home; and negotiating leverage shifts to the buyer. Time on market is not neutral — it is information buyers read.

PERSONALIZED FOR THIS HOME

About your property

Every home has a story. This page is yours — the facts, the features, and the angle we will lead with when your home meets the market.

PROPERTY ADDRESS

PHOTO OF YOUR HOME

Your home, front and center — its photo belongs here.

Property at a glance

PROPERTY TYPE	BEDROOMS	BATHROOMS	LIVING AREA (SQ. FT.)
LOT SIZE	YEAR BUILT	GARAGE / PARKING	HEATING / COOLING

What makes this home stand out

The updates, the kitchen, the outdoor space, the location — the features buyers will remember.

How we'll position this home

WORKSHEET — WE COMPLETE THIS TOGETHER

Your home's CMA worksheet

PROPERTY ADDRESS

BEDS / BATHS / SQ. FT.

LOT / YEAR BUILT / STYLE

STANDOUT FEATURES & RECENT UPDATES

COMPARABLE HOME (ADDRESS)	STATUS	SALE / LIST PRICE	DAYS ON MARKET	BEDS/BA/SQFT	HOW IT COMPARES
	Sold				
	Sold				
	Sold				
	Pending				
	Active				
	Active				
	Expired				

Our conclusion

SUPPORTED PRICE RANGE

RECOMMENDED LIST PRICE

LAUNCH DATE TARGET

NOTES — CONDITION, TIMING, SELLER GOALS

A CMA is a professional pricing opinion based on comparable sales — it is not an appraisal. A lender's appraisal, if the buyer finances, is completed later by a licensed appraiser.

Help buyers see the home, not the to-do list



You do not need a renovation. You need the right small moves, in the right rooms, before the camera arrives.

Start here — every home

- ✓ Declutter surfaces, closets, and counters — less is more
- ✓ Deep clean top to bottom, including windows and grout
- ✓ Fix the obvious: drips, squeaks, burnt-out bulbs, sticky doors
- ✓ Touch up scuffed paint in a neutral tone where needed
- ✓ Remove personal photos and valuables before photos and showings

Curb appeal — the first photo

- ✓ Mow, edge, weed, and freshen mulch
- ✓ Power-wash walkway, siding, and porch if needed
- ✓ Clean front door, fresh mat, working porch light

Kitchen & baths — where buyers look hardest

- ✓ Clear counters almost completely; clean appliances inside and out
- ✓ Fresh caulk, polished fixtures, folded towels, lid down
- ✓ Under-sink areas clean and dry — buyers and inspectors look

Photo-day checklist

- ✓ All lights on, blinds open, ceiling fans off
- ✓ Beds made, laundry and dishes put away
- ✓ Cars out of the driveway, bins out of sight
- ✓ Pets, bowls, and litter boxes out for the shoot
- ✓ Toiletries off counters; remotes and cords tucked away

Staging, in plain terms: staging arranges what you already own — or adds a few pieces — so rooms photograph larger, brighter, and easier for a buyer to imagine living in. We will decide together what, if anything, makes sense for your home and budget.

Every listing gets the full launch

Your home will not sit quietly on one website. It launches everywhere buyers are looking — presented at its best.

Professional photography & video

Bright, professional photos — plus video / walk-through content where it serves the home — because buyers fall in love online first.

MLS exposure

A complete, carefully written SmartMLS listing with every feature, update, and detail buyers and agents search for.

Major buyer portals

Syndication to Zillow, Realtor.com, Redfin, and other major portals where Connecticut buyers start their search.

Facebook & Instagram campaigns

Branded social promotion on Facebook (JaKeith Action Jackson) and Instagram (@action_jackson_sells_ct), including the signature black-and-gold Just Listed graphic for your home.

Open houses

A well-promoted launch open house, scheduled to catch the first-two-weeks wave of buyer attention.

Signage & print

Professional yard signage and polished print materials — flyers and feature sheets that give buyers something to take home.

Agent-to-agent outreach

Direct outreach to agents with buyers looking for a home like yours — because many sales start with one agent calling another.

Compelling listing copy

A description written to sell the life your home offers — its best features, its setting, and who will love it — not just a list of rooms.

Launch week, at a glance

Photos taken → listing goes live on MLS and portals → social campaign launches → open house announced → showing requests open. Momentum, from day one.

Showings, handled — and you hear everything

Making it easy for buyers to see your home — and easy for you to live your life while they do.

How showings are scheduled

Showings are booked through ShowingTime, the scheduling system Connecticut agents use. You approve requests by app, text, or call — whichever you prefer — and you set the rules: notice needed, hours that work, and any blackout times for family, pets, work, or tenants.

Before each showing — a 10-minute reset

- ✓ Lights on, blinds open, temperature comfortable
- ✓ Counters clear, beds made, bathrooms freshened
- ✓ Valuables, medications, and mail secured out of sight
- ✓ Pets out or comfortably contained, per our plan
- ✓ Feature sheet on the counter — and the home lightly scented or, better, scent-free

The feedback loop to you

After every showing, I request feedback from the buyer's agent and share it with you — what buyers loved, what gave them pause, and how they saw the price. If feedback points to a fixable issue, we fix it. If it points to price, we talk honestly and early, while small adjustments still work.

Your weekly rhythm

Once a week you receive a clear update from me: showings held, feedback themes, online interest, new competing listings, and my recommendation for the week ahead. No chasing, no guessing.

The best offer is not always the highest number

When offers arrive, we lay them side by side and judge the whole picture — so the offer you accept is the one most likely to close, on terms that serve you.

WHAT WE WEIGH	WHY IT MATTERS TO YOU
Price	The headline number — weighed against appraisal risk if the buyer is financing.
Financing & proof of funds	A strong pre-approval — or verified cash — tells us the buyer can actually perform.
Deposits	A meaningful deposit shows commitment and protects you if the buyer walks away without cause.
Contingencies	Inspection, mortgage, and sale-of-home contingencies each carry risk and time. Fewer and shorter usually means surer.
Closing timeline	A date that fits your move — and a buyer who can hit it.
Your net proceeds	After credits, adjustments, and costs — the number that actually lands in your pocket (see next page).

If multiple offers arrive

We set a clear deadline, communicate the same terms to every buyer's agent, and compare complete offers — not fragments. You choose, with my guidance on strength and risk, and we document the decision carefully.

I negotiate for you throughout — on price, repairs, credits, and dates — and I keep the focus where it belongs: a signed deal that closes.

WORKSHEET — WE COMPLETE THIS TOGETHER

What you keep: seller net sheet

Compare up to three price points. We fill this in with your real payoff and cost figures at our appointment.

ITEM	SCENARIO A	SCENARIO B	SCENARIO C
Sale price			
Less: mortgage payoff			
Less: home equity line / other liens			
Less: broker compensation (per listing agreement)			
Less: seller concessions / credits to buyer			
Less: CT conveyance tax & recording			
Less: attorney fees (estimate)			
Adjustments: prepaid taxes, oil / fuel, HOA			
Estimated net proceeds			

YOUR PAYOFF FIGURES — SOURCE & DATE OBTAINED

NOTES — LIENS, HOA PAYOFF, OTHER COSTS SPECIFIC TO YOUR SALE

This worksheet is an estimate for planning only. Final figures are calculated by the closing attorneys at settlement and can change with the accepted price, closing date, prorations, and payoff amounts. Your attorney confirms your final net before closing.

SELLING TIMELINE

Week by week, from signing to sold

Every sale moves at its own pace, but the shape stays the same. Here is yours — and what is asked of you at each stage.

WHEN	WHAT HAPPENS	WHAT YOU DO
Days 1–3	Listing agreement signed; paperwork and questionnaire completed; prep plan agreed.	Complete disclosures honestly; start decluttering.
Week 1	Prep finished; professional photography; listing copy written and approved.	Photo-day reset (page 10); approve the listing details.
Launch week	Live on MLS and portals; social campaign; open house; showings begin.	Keep the home showing-ready; approve showing requests.
Weeks 2–4	Showings and feedback; weekly updates; offers reviewed as they arrive.	Review feedback with me; decide on offers together.
Under contract	Contracts signed; attorneys engaged; buyer's inspections scheduled.	Provide access for inspections; review any requests with me.
Contract to close	Appraisal, mortgage commitment, title work, closing documents prepared.	Stay reachable; begin packing and moving arrangements.
Closing week	Final walk-through; signing with attorneys; funds disbursed.	Home empty and broom-clean per contract; bring ID and keys.

Dates shift with your market, your buyer's financing, and attorney schedules. What does not shift: you will know the current timeline at all times, from me.

What I will need from you

A short list, gathered once, keeps your closing smooth. I will walk you through every item — nothing here is a test.

- ✓ **Listing agreement.** Our contract: price, term, and compensation — agreed in writing, explained line by line before you sign.
- ✓ **CT Residential Property Condition Report.** Connecticut's seller disclosure of what you know about the home's condition. Answer fully and honestly; “unknown” is an acceptable answer where it is true.
- ✓ **Lead paint disclosure — homes built before 1978.** Federal disclosure plus any reports you have. If your home is newer, this does not apply.
- ✓ **Keys, codes, and access.** Spare key for the lockbox, alarm and garage codes, and any access notes for showings.
- ✓ **Utility and service information.** Providers for electric, gas / oil, water, sewer or septic, trash — plus average costs if you have them (see next page).
- ✓ **HOA / condo documents, if applicable.** Association name and contact, monthly fee, what it covers, and any rules buyers commonly ask about.
- ✓ **Mortgage and lien information.** Lender name(s) and loan numbers so attorneys can order exact payoffs for your net sheet.
- ✓ **Records you already have.** Surveys, permits, warranties, appliance manuals, and receipts for major work — buyers value them, and they answer questions before they become delays.

A note on honesty in disclosures

Disclose what you know, in writing, even when it is unflattering. A known issue disclosed is a conversation; the same issue discovered later can become a dispute. I will help you word everything accurately.

FILL IN — AT YOUR KITCHEN TABLE

Home information questionnaire

Your answers prevent surprises, speed up buyer questions, and make your disclosures easy. Approximate is fine — mark “unknown” where it is.

AGE OF ROOF / LAST REPLACEMENT

HEATING SYSTEM & AGE / FUEL TYPE

COOLING SYSTEM & AGE

WATER HEATER — TYPE & AGE

WATER: CITY / WELL (LAST TEST?)

SEWER: CITY / SEPTIC (LAST PUMPED?)

ELECTRIC PANEL — AMPS, IF KNOWN

WINDOWS — ORIGINAL / REPLACED (WHEN)

ANNUAL PROPERTY TAXES

HOA / CONDO FEE & WHAT IT COVERS

WHAT IS INCLUDED IN THE SALE? (APPLIANCES, FIXTURES, ANYTHING NEGOTIABLE)

WHAT IS NOT INCLUDED? (FIXTURES, ITEMS YOU ARE TAKING)

RECENT REPAIRS, UPDATES, OR IMPROVEMENTS — WITH APPROXIMATE DATES

KNOWN ISSUES, PAST WATER / PEST / STRUCTURAL MATTERS — DISCLOSED HONESTLY

WHAT DO YOU LOVE MOST ABOUT LIVING HERE? (THIS SHAPES YOUR LISTING STORY)

Straight answers, before you ask

How long will it take to sell my home?

It depends on price, condition, location, and demand at the moment you launch. That is why we price from current comparable sales and review feedback weekly — so we can adjust early if the market asks us to, instead of waiting and wondering.

Do I need to make repairs before I list?

Only the ones buyers and inspectors will trip over: safety issues, active leaks, and anything plainly broken. Beyond that, we weigh cost against return together. Cosmetic projects rarely pay back dollar-for-dollar right before a sale.

Can I sell my home as-is?

Yes. “As-is” tells buyers you will not make repairs — and buyers usually price that in. Sometimes it is the right call, especially for estates or homes needing major work. We will talk through what as-is means for your price and your buyer pool.

What if I need to buy another home too?

Very common — and very manageable with planning. We will map both timelines together, look at options like a rent-back or a closing date that fits your purchase, and coordinate with your buyer's agent and attorneys so you are never caught between homes.

When do I have to move out?

Typically by closing, with the home empty and broom-clean unless your contract says otherwise. We set the closing date with your move in mind from the start — no last-minute scramble.

How do showings work with kids, pets, or tenants?

We build the showing rules around your life: set hours, required notice, and a pet plan for every visit. For tenant-occupied homes, we follow Connecticut notice requirements and coordinate respectfully with your tenants.

RESULTS & KIND WORDS

Real words, from real clients

From “The Inside Scoop” at actionsellshomesct.com — shared in my clients' own words.

5.0 / 5 — 5.0-star average across 13 client reviews on Zillow — as of October 2026.

> *“We knew from our first meeting that JaKeith was determined, professional and willing to help us find our forever home. He helped us buy AND sell seamlessly. JaKeith always keeps in constant contact with you for important updates and is always on your side to work in your best interest. He has become the highlight of our journey in selling our first home and finding our perfect family home. I wouldn't recommend anyone else!”*
>
> **— Olivia R., CT**

> *“JaKeith was referred to me from a family member who bragged about their incredible experience selling/buying alongside him. Making the decision to move from single family to condo was frightening until JaKeith's help. He knew all the questions to ask, the things I should be looking for in a retirement condo, and any possible issues to steer away from. He was more than just a realtor, he is a great down to earth guy who will always put you first and fight for you to get your dream property. Thank you JaKeith!”*
>
> **— Maria R., CT**

> *“JaKeith was exceptional throughout my entire home buying experience. I highly recommend him! He showed me every house I wanted to see. Recommended some other things. When it came to bidding he knew exactly what to say and I got the house I wanted!!”*
>
> **— Chelsea Dugan, CT**

Recent Sales & Verified Results

PROPERTY	SOLD PRICE	SOLD DATE	RESULT
463 Washington Ave, West Haven, CT	**$485,000**	Oct 1, 2026	8% above list · 14 days on market
289 Heritage Village Unit E, Southbury, CT	**$422,750**	Aug 31, 2026	40 days on market
29 Dutton Rd, Oxford, CT	**$630,000**	Jun 3, 2026	6% above list · 55 days on market
891 Heritage Village Unit A, Southbury, CT	**$284,000**	Jun 3, 2026	57 days on market
554 Jeremy Swamp Rd, Southbury, CT	**$560,000**	Apr 30, 2026	7% above list · 5 days on market
145 Wiebe Ave, Stratford, CT	**$399,900**	Dec 30, 2025	6 days on market
29 Meeker Hill Rd, Redding, CT	**$812,500**	Nov 10, 2025	7% above list · 5 days on market
706 Roxbury Rd, Southbury, CT	**$380,000**	Sep 3, 2025	26 days on market
108 Hamburg Rd, Old Lyme, CT	**$675,000**	Aug 29, 2025	45 days on market

Source: Homes.com agent profile, as of October 2026.

More kind words, from Zillow

Seller reviews first — every review below is 5.0 stars, in the client's own words.

“Jakeith Jackson is outstanding! His attention to detail and knowledge was the reason we selected Jakeith to represent us. Knowing that I would be communicating with Jakeith from out of state, after our initial meeting, provided me the confidence to know we were in good hands. Jakeith was always available, and kept us informed every step of the way. The house had an accepted offer within 7 days and closed in 30. His innovative techniques in listing and marketing our home was magical. I highly recommend Jakeith as your agent for selling or buying your next home.”

— raymondpatchkofsky — Zillow review, May 16, 2026
Sold a Single Family home in 2026 in Southbury, CT · 5.0 stars

“This was a rough process for me as this was the first house that purchased. JaKeith made this difficult process as smooth as possible for me on the seller's end. He stuck with me throughout the entire process and made everything painless. Thank you for everything JaKeith”

— Richard Dotson Jr — Zillow review, March 23, 2023
Sold a Single Family home in 2023 in Ansonia, CT · 5.0 stars

“Jakeith is an outstanding real estate agent. If you want someone who is going to get what you need in a quick and efficient manner he is the guy for you! Jakeith is very knowledgeable, reliable and professional through the entire process. I could call him with any question at any time and he would always have an answer for me. If you want someone who is going to take action and get you want you want Jakeith "Action" Jackson is the man for you!”

— mfranks1987 — Zillow review, March 13, 2023
Sold a Single Family home in 2023 in Waterbury, CT · 5.0 stars

“We had an amazing experience working with JaKeith as our relator throughout the home-buying process. We originally met him because he was representing the sellers, but after meeting him, we knew we wanted to work with him ourselves. He is incredibly charismatic, knowledgeable, attentive, and genuinely passionate about what he does. As first-time homebuyers getting ready to start our married life and future family, this process meant so much to us. He was always reliable, called us back when he said he would, kept us informed every step of the way, and was completely honest and transparent throughout the entire process. We never once felt pressured or "sold" to — instead, we felt supported and guided. He worked hard to help strengthen and push our offer, and we truly believe his dedication helped us get our forever home. Beyond being professional and hardworking, he was also incredibly friendly and genuinely excited for us, which made the experience even more special. We cannot recommend him enough to anyone looking for a trustworthy, dedicated, and caring realtor!”

— Amanda Martelle — Zillow review, May 21, 2026
Bought a Single Family home in 2026 in Southbury, CT · 5.0 stars

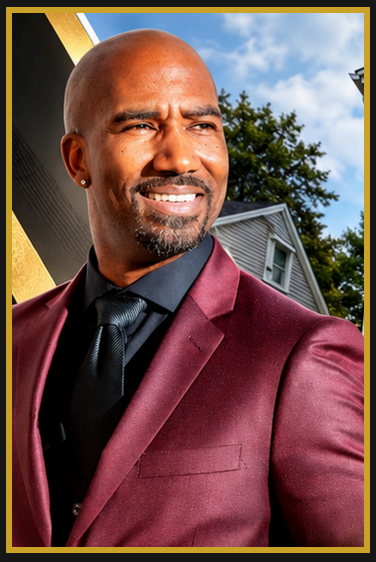
Source: Zillow agent profile — JaKeith Jackson, ASJ Realty Partners, as of October 2026.

NEXT STEPS

Ready when you are

Getting started takes three simple steps — and the first one is just a conversation.

1. **Call or message me.** Tell me about your home and your timeline. No pressure, no obligation.
2. **We meet and price it together.** We walk your home, complete the CMA and net sheet in this packet, and agree on the plan.
3. **Sign, prepare, launch.** Paperwork explained and signed, photos taken, and your home launches with the full marketing plan.



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“The Realtor With Passion”

Serving home sellers across Connecticut. This packet is educational information about the selling process and is not legal, tax, or financial advice. Your listing agreement, disclosures, and closing documents govern your specific sale — your attorney reviews them with you. Equal Housing Opportunity.